

## Summary of Selected Findings: Indiana

	State	Nation	Region	
<b>Making Ends Meet</b>				
Difficulty covering expenses and paying bills				
Very difficult	18%	16%	16%	
Somewhat difficult	42%	42%	41%	
Not at all difficult	39%	40%	40%	
Spending vs. saving				
Spending less than income	42%	41%	40%	
Spending about equal to income	34%	36%	37%	
Spending more than income	17%	19%	18%	
Overdraw checking account occasionally	22%	22%	20%	<i>Respondents with checking accounts</i>
Have unpaid medical bills	28%	26%	26%	
Number of times mortgage payments have been late				
Once	10%	8%	8%	<i>Respondents with mortgages</i>
More than once	12%	13%	13%	
Have taken a loan from retirement account in past year	10%	14%	13%	<i>Respondents with self-directed employer plan or non-employer plan</i>
Have taken a hardship withdrawal from retirement account in past year	7%	10%	9%	
Have experienced large unexpected drop in income in past year	27%	29%	26%	
<b>Planning Ahead</b>				
Have emergency funds	33%	40%	39%	
Do not have emergency funds	63%	56%	57%	
Have tried to figure out retirement savings needs	33%	37%	35%	<i>Non-retired households</i>
Have not tried to figure out retirement savings needs	64%	59%	60%	
Have set aside money for children's college education	27%	34%	34%	<i>Respondents with financially dependent children</i>
Have not set aside money for children's college education	71%	63%	62%	
<b>Retirement Accounts</b>				
Have employer-provided retirement plan (e.g., pension plan,	46%	49%	49%	<i>Non-retired respondents</i>
Have non-employer retirement plan (e.g., IRA, Keogh, SEP, etc.)	22%	24%	24%	
Regularly contribute to self-directed retirement account	80%	77%	78%	<i>Respondents with self-directed employer plan or non-employer plan</i>

**State    Nation    Region**

*Stocks, Bonds, and Mutual Funds*

Invest in stocks, bonds, mutual funds, or other securities outside of retirement account

26%    35%    34%

*All except unbanked respondents*

**Managing Financial Products**

*Managing Money*

Payment methods used frequently

Cash	32%	33%	34%
Paper checks	15%	15%	16%
Credit cards	23%	30%	27%
Debit cards tied to bank account	47%	46%	41%
Pre-paid debit cards	5%	6%	6%
Online payments directly from bank account	34%	35%	32%
Money orders	2%	5%	5%

*Banking*

Have checking account	88%	89%	87%
Have savings account, money market account, or CDs	73%	72%	71%

*Mortgages*

Have mortgage	67%	60%	60%	<i>Homeowners</i>
Have home equity loan	18%	18%	19%	

Home "underwater" (negative equity)	16%	14%	18%	<i>Homeowners</i>
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*Credit Cards*

Credit card behaviors in past year				
Always paid credit cards in full	47%	49%	49%	
Carried over a balance and was charged interest	50%	49%	49%	
Paid the minimum payment only	36%	34%	35%	<i>Respondents with credit cards</i>
Charged a late fee for late payment	15%	16%	15%	
Charged an over the limit fee for exceeding credit line	6%	8%	7%	
Used the cards for a cash advance	9%	11%	10%	

*Other Debt*

Have student loan	18%	20%	18%
Have auto loan	32%	31%	29%

*Non-Bank Borrowing*

Non-bank borrowing methods used in past 5 years			
Auto title loan	5%	9%	8%
Short term 'payday' loan	12%	12%	12%
Advance on tax refund (refund anticipation check)	7%	8%	7%
Pawn shop	18%	18%	15%
Rent-to-own store	12%	10%	10%
Used one or more non-bank borrowing methods in past 5 years	31%	30%	28%

## Financial Knowledge & Decision-Making

### Financial Literacy

Suppose you had \$100 in a savings account and the interest rate was 2% per year. After 5 years, how much do you think you would have in the account if you left the money to grow?

<u>More than \$102</u> (correct answer)	75%	75%	73%
Exactly \$102	7%	7%	8%
Less than \$102	6%	6%	6%
Don't know	11%	11%	12%

Imagine that the interest rate on your savings account was 1% per year and inflation was 2% per year. After 1 year, how much would you be able to buy with the money in this account?

More than today	7%	9%	9%
Exactly the same	9%	9%	8%
<u>Less than today</u> (correct answer)	62%	61%	61%
Don't know	22%	20%	21%

If interest rates rise, what will typically happen to bond prices?

They will rise	19%	20%	19%
<u>They will fall</u> (correct answer)	28%	28%	27%
They will stay the same	4%	5%	5%
There is no relationship between bond prices and the interest rate	10%	9%	9%
Don't know	40%	37%	39%

A 15-year mortgage typically requires higher monthly payments than a 30-year mortgage, but the total interest paid over the life of the loan will be less.

<u>True</u> (correct answer)	77%	75%	74%
False	10%	9%	8%
Don't know	14%	15%	17%

Buying a single company's stock usually provides a safer return than a stock mutual fund.

True	7%	9%	7%
<u>False</u> (correct answer)	49%	48%	48%
Don't know	44%	42%	44%

4 or 5 correct quiz answers

38% 39% 37%

3 or fewer correct quiz answers

62% 61% 63%

Mean number of correct quiz answers

2.90 2.88 2.83

Mean number of incorrect quiz answers

0.78 0.81 0.78

Mean number of "don't know" quiz answers

1.31 1.26 1.32

### Comparison Shopping

Compared credit cards

33% 33% 33%

Did not compare credit cards

60% 61% 60%

*Respondents with credit cards*

<i>Credit Reports and Credit Scores</i>	<b>State</b>	<b>Nation</b>	<b>Region</b>
Obtained a copy of credit report in past year	34%	39%	35%
Checked credit score in past year	40%	43%	39%

**Notes:**

Region = East North Central Census Division (Illinois, Indiana, Michigan, Ohio, Wisconsin).

State figures are weighted by age x gender, ethnicity and education.

National figures are weighted by age x gender, ethnicity, education and Census Division.

Census Division figures are weighted by age x gender, ethnicity, education and state.

Differences between groups may or may not be statistically significant.

Percentages may not add up to 100 because of missing or “don’t know” responses.

Survey was conducted July - October 2012.

For additional findings and details, full survey results are available for download at  
[http://usfinancialcapability.org/downloads/NFCS\\_2012\\_Full\\_Data\\_Tables.xls](http://usfinancialcapability.org/downloads/NFCS_2012_Full_Data_Tables.xls)